

THOMAS L. GUTSHALL

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SUMMARY

Senior executive with forty-four years of multi-national experience in specialty chemicals, pharmaceuticals and diagnostics. P&L responsibilities span three decades. Participative management style with strong leadership, communication and inter-personal skills. Expertise in manufacturing operations, restructuring, productivity improvement, acquisition/divestiture and integration.

Board Memberships: Cepheid and PROFUSA.

PROFESSIONAL EXPERIENCE

CEPHEID, Sunnyvale, California

9/96 – Present

Chairman (4/02 – Present)

Chairman and Chief Executive Officer (9/96-4/02)

Founding member of this startup, microdiagnostics company with an emphasis on micro machined systems and components for use in DNA probe testing and sample prep.

CV THERAPEUTICS, Palo Alto, California

1/95 – 9/96

President and Chief Operating Officer, Director

Member of the Executive Team and Board of Directors for this startup, biopharmaceutical company with a focus in cardiovascular medicine.

SYNTEX CORPORATION, Palo Alto, California

3/81-12/94

Executive Vice President (6/89 – 12/94)

Senior corporate executive responsible for **Syva** Company, **Syntex** Animal Health, Corporate Engineering, Corporate Environmental Health and Safety, Pharmaceutical Operations, Chemical Operations and **Syntex** Pharmaceutical International Limited (worldwide distributor network.)

- Member of Executive Committee
- Following acquisition by Roche, was responsible for divestiture of **Syva** and **Syntex** Animal Health divisions.

Senior Vice President DEACO Group (9/86 – 6/89)

Senior Corporate executive responsible for **Syva** Company, **Syntex** Animal Health, Corporate Engineering, Corporate Environmental Health and Safety, Chemical Operations and **Syntex** Dental.

President Syva Company (1983 - 1986)

- Was appointed president in 1983 when **Syva** profits collapsed. From a loss of \$18 million in 1983, the Division was returned to profitability of approximately \$10 million in 1985.

Vice President Chemicals Operations & Technical Services (1981 – 1983)

- Recruited to **Syntex** Corporation to restructure the Chemicals Group in light of significantly increasing cost of goods. Through 1993 productivity increases for the group exceeded 300%.

MALLINCKRODT INCORPORATED, St. Louis, Missouri

10/69 – 3/81

Vice President & General Manager Drug and Cosmetic Chemicals Division (9/75 – 3/81)

- P&L responsibility for a fully integrated business division. Global responsibility for all functions within the Division. Most profitable Division within the Corporation.

Plant Manager Raleigh Chemicals Plant, Raleigh, North Carolina (9/72 - 9/75)

- Responsible for implementing the commercial strategy that made **Mallinckrodt** the number one provider of bulk acetaminophen within the world. This position is still retained as **Mallinckrodt** leads the industry in both cost and quality.

Assistant Plant Manager, St. Louis, Missouri (10/69 – 9/72)

- Responsible for all organic chemical manufacturing operations at **Mallinckrodt's** largest site. At that time, **Mallinckrodt** was the leading producer of medicinal narcotics in the world.

UNION CARBIDE CORPORATION, South Charleston, W. VA

7/60 – 10/69

Senior Process Engineer – Production Planning and Business Analysis Group

Area Process Engineer, Chemicals Manufacturing

Process Engineer – Introductory technical position following completion of university work.

EDUCATION

BS CHEMICAL ENGINEERING, University of Delaware, 1960

Post Graduate work – Industrial Management, University of West Virginia, 1967-69

Post Graduate work – Industrial Management, University of Missouri, 1970-72

Harvard Executive Marketing Program, 1975